



# 2015

## BY THE NUMBERS

### CANADA

The RE/MAX network, now in nearly 100 countries, enjoyed another strong year in 2015, setting the stage for a dynamic 2016.

Once again, Sales Associates in Canada and around the world demonstrated what's possible when experienced, productive agents use the many unique competitive advantages of the RE/MAX brand.

Nobody sells more real estate than RE/MAX<sup>2</sup>.

All figures are full-year or as of year-end 2015, as applicable.

<sup>1</sup> Worldwide total includes Regional sales (outside the U.S. and Canada).

<sup>2</sup> Based on closed transactions. Source: CREA, RE/MAX, MMR Strategy Group.

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|                                     | RE/MAX<br>CANADA                        | RE/MAX<br>WORLDWIDE                     |
|-------------------------------------|-----------------------------------------|-----------------------------------------|
| AGENT<br>COUNT                      | 19,668<br>TOTAL                         | 104,826<br>TOTAL                        |
|                                     | 628<br>NET GAIN                         | 6,816<br>NET GAIN                       |
|                                     | 3.3%<br>INCREASE                        | 6.9%<br>INCREASE                        |
| OFFICE<br>COUNT                     | 830<br>TOTAL                            | 6,986<br>TOTAL                          |
| AGENT<br>EXPERIENCE                 | 13.7<br>AVERAGE YEARS<br>IN REAL ESTATE | 12.4<br>AVERAGE YEARS<br>IN REAL ESTATE |
|                                     | 9.5<br>AVERAGE YEARS<br>WITH RE/MAX     | 7.5<br>AVERAGE YEARS<br>WITH RE/MAX     |
| FRANCHISE<br>SALES <sup>1</sup>     | 67<br>TOTAL                             | 946<br>TOTAL                            |
| RESIDENTIAL<br>TRANSACTION<br>SIDES | 340,000+<br>TOTAL                       | 1.5m+<br>TOTAL                          |
|                                     | 17.8<br>AVERAGE PER AGENT               | 15.3<br>AVERAGE PER AGENT               |
| COMMERCIAL<br>TRANSACTION<br>SIDES  | 6,300+<br>TOTAL                         | 25,000+<br>TOTAL                        |
| COMMISSIONS                         | \$148,821<br>AVERAGE PER AGENT          | \$109,571<br>AVERAGE PER AGENT          |